

**CONFIDENTIAL CONTRACT SUMMARY**



**Product Category:** **Education Furniture Program – Auditorium, Classroom, Student Housing, Dietary and Office (Systems & Freestanding)**

**Getting Started:** To utilize the contract offered through KI, contact your Horizon Resource Group Account Director at (866) 531-3053 or contact Horizon Customer Relations at [customer.relations@horizonrg.com](mailto:customer.relations@horizonrg.com). Your Horizon Account Director will assist you with this contract.

**PLEASE NOTE:** In order to guarantee that your institution is receiving the best price available from KI, each PO must contain the contract reference:

**KIHRG-D** for “Delivered Only” pricing.

**KIHRG-DI** for “Delivered and Installed” pricing.

**Agreement Period:** The term shall continue through December 31, 2013 (w/ two 1-year automatic renewals to extend the agreement through December 31, 2015)

**Supplier Contact:** Brian R. Krenke  
Vice President, Sales & Marketing  
Phone: (920) 468-2239  
Email: [brian.krenke@ki.com](mailto:brian.krenke@ki.com)

KI Welcome Center  
Phone: (800) 454-9796

*To utilize this agreement, contact your dedicated Horizon Account Director at (866) 531-3053.*

**Payment Terms:** Net 30.

**Agreement Summary:**

The agreement with KI was awarded after a thorough competitive solicitation process. Tiered discounts average 50-56% off list for “Delivered” and 43-49% for “Delivered and Installed.” This volume purchasing agreement offers additional negotiable discounts for projects above \$250,000.

As one of the largest educational furniture manufacturer in the world, KI is the recognized leader in combining cutting-edge innovation and aesthetics, proven durability and great value. KI is the only manufacturer to offer products for all higher education applications including classrooms, lecture halls, auditoriums, administrative offices, residence halls, libraries, food service, public spaces, athletic arenas, site furnishings, seating, filing and more!

For additional information, visit the KI website at [www.kieducation.com](http://www.kieducation.com).

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